

Lunch & Learn

Date: Friday, May 21st
at 12:30 pm - 1:30 pm

Location: FIC Conference Center
Room 106 at 4031 University
Drive in Fairfax

Who: Bill Errico and Bob Suda of Micro
Focus

The Federal Market: Will it Work for You?



Bob Suda, a retired Senior Executive Service employee of the Federal Government at CIO and CFO levels within the USDA, Transportation and GSA, and Bill Erico who has held senior level positions with IBM, Lexmark, NCI and Micro Focus (25 of those years have dealt directly with the Federal Government) will give

inside information on:

- **Where to Begin**
- **How the Government Buys**
- **Small Business Procurement Programs**
- **Marketing Basics**



Federal Market • Friday, May 21st • 12:30-1:30 • Room 106 • Lunch Provided

Who should attend: All FIC clients

Please RSVP by emailing confacct@gmu.edu